

Highlighting SKM4 Vice President Steve Gall

You may know SKM4 Vice President Steve Gall as our die-hard 49ers fan with a basement full of fan memorabilia. The 49ers have been Steve's team since the Joe Montana, Jerry Rice, and Roger Craig era... although he is not from California. In fact, Steve was born and raised in St. Petersburg, Virginia.

At the age of 25, Steve joined the US military as an engineer. His career brought him all over the country until he landed in Colorado, where he had the opportunity to spend time outside and really enjoy the scenery for the first time since beginning his service. It was there in Fort Carson he decided it was time to plant his flag and build a home. After serving for 23 years, Steve retired as a Command Sergeant Major with a unit of almost one thousand soldiers. He now resides nearby in beautiful Colorado Springs with his girlfriend and son, Steven Jr.

At work, Steve is the action guy. He likes to get things done. When everyone is talking and planning, he's the one to step in and say it's time to make something happen.

Brendan recruited Steve to work for SKM4 in 2016. Steve and Brendan had met in 2003 during Steve's period of service in Fort Belvoir, Virginia. Here, Brendan had been Steve's Lieutenant in the army's only search and rescue unit. The two, along with their unit, were responsible for responding to any type of terrorist activity in the capital region.

After Brendan separated from the army, the two kept in touch. When Steve retired, he knew Brendan was working in the private sector and asked him to review his resume before he started applying for a corporate role. Oddly enough, a few months later when SKM4 was experiencing some significant growth and Brendan was looking to hire, Steve's was the first name that came up on his LinkedIn search. Brendan immediately called him up and before Steve knew it, Brendan was in his dining room at 2:00am with a pitch for why he should come and manage the company.

Steve has worn many hats over the years. He began as Director of Operations, which included program management for the team, client relations, recruiting and staffing, and HR functionalities for a total of just under 50 employees and two contracts. As the company evolved, he began to hire out a number of those roles. Today, as Vice President, Steve leads the team of staff that manages programs, HR, and recruiting while he continues to focus on building and maintaining client relationships.

Outside of work, Steve enjoys hiking through the scenic Colorado Springs trails, 49ers games, and watching his son play soccer any chance he gets. Spending time with his son, he says, is the ultimate release from the demands of his role at SKM4.